FOURTH QUARTER REPORT

October – December 2013



Dhivehi Raajjeyge Gulhun PLC

www.dhiraagu.com.mv

1 Developments during the Quarter:

1.1 <u>Trading</u>

During the quarter, the company has maintained operating performance with a revenue increase of 1%. Net profits were 9% lower on account of higher operating costs and lower tax provision in the previous quarter due to higher capital allowance.

The company also generated strong operating cash flow during the quarter on account of better trading, lower tax payments and capital investment.

1.2 Products and Services

Following are some of the key products and services & promotions introduced or conducted during the quarter:

- Hourly and Daily Mobile Internet packages introduced on Prepaid.
- Introduced ADSL 10Mbps service to the regions; Kulhudhufushi, Eydhafushi, Gaafu Dhaalu Thinadhoo, Seenu Atoll and Fua Mulak.
- Promotions: Prepaid Rewards, IDD promotion for Saudi Arabia during Hajj season, ADSL connection promotion and continuation of RED to RED Free promotion.

1.3 <u>Corporate Social Responsibility</u>

Coinciding with the annual school holidays, a special children's evening was held for the children of Kuda Kudhinge Hiyaa (orphanage) at K. Villingili. Dhiraagu hosted a magic show and live music for all children at the orphanage to enable them to enjoy and participate. At the event, the company also made a contribution of over 700 children's books to the library at the orphanage established by Dhiraagu.

The company also conducted a campaign called "Do a Lil' Something Sweet" on Twitter, an awareness raising campaign about the Child Helpline 1412 service supported by the company which enables all children in the country in need of protection to remain accessible via a toll free number. Suspected child abuse can also be reported anonymously through the Helpline. The campaign enabled Dhiraagu Twitter followers to Retweet the message with the Helpline number and enter into a drawing where they had a chance to win a prize. The campaign helped to spread awareness, reaching to over 106,000 people.

Dhiraagu is a signatory to the United Nations Global Compact (UNGC) and as part of its corporate social responsibility strategy and its commitment to the UNGC, the company published its first Communication on Progress Report. The report was shared with stakeholders though the Global Compact website <u>www.unglobalcompact.org</u> and on Dhiraagu website <u>www.dhiraagu.com.mv</u>

2 Administration

2.1 Board Activities:

The number of meetings held by the Board of Directors and its Sub-Committees in the third quarter of 2013 are as follows:

ITEM	Number of Meetings
Board Meeting	2
Audit Committee	1
Remunerations, Nominations & Governance Committee	1

2.2 <u>Composition of the Board:</u>

The Company's Board comprised of the following directors as at the end of the quarter (31st December 2013):

- Mr. Ibrahim Athif Shakoor	Chairperson/GoM Non-executive Director
- Mr. Murad Ali Murad	Deputy Chairperson/Batelco Non-executive Director
- Mr. AbdulRazzaq Al Qassim	Batelco Non-executive Director
- Mr. Ihab Al Hinnawi	Batelco Non-executive Director
- Ms. Idham Hussain	GoM Non-executive Director
- Mr. Ibrahim Shareef Mohamed	Independent Non-executive Director
- Mr. Ismail Waheed	CEO & Managing Director

2.3 <u>Decisions/Resolutions Approved by the Board:</u>

No Board resolutions were approved during the quarter.

3 Financial Statements

The unaudited Balance Sheet, Income Statement and Cash Flow Statement for the fourth quarter of 2013 are set out below:

3.1 Balance Sheet

ASSETS AND LIABILITIES Non-Current Assets Intangible Assets 60,343 47,616 Property, Plant and Equipment 2,064,833 2,088,480 Deferred Tax Asset 18,280 17,032 Total Non-Current Assets 2,143,456 2,153,128 Current Assets 21,43,456 2,153,128 Inventories 25,035 22,705 Trade and Other Receivables 214,902 235,197 Cash and Cash Equivalents 785,045 538,759 Total Current Assets 1,024,982 796,661 Total Assets 3,168,438 2,949,789 Current Liabilities (403,359) (382,641) Loans and Borrowings - - Total Current Liabilities (492,929) (438,627) Non-Current Liabilities (492,929) (438,627) Non-Current Liabilities (121,398) (122,813) Total Non-current Liabilities (121,398) (122,813) Total Liabilities (614,327) (561,440) Net Assets 2,554,111 2,388,349 Equity 190,000 190,000 <th>AS AT</th> <th>31-Dec-13 MVR "000"</th> <th>30-Sep-13 MVR "000"</th>	AS AT	31-Dec-13 MVR "000"	30-Sep-13 MVR "000"
Intangible Assets 60,343 47,616 Property, Plant and Equipment 2,064,833 2,088,480 Deferred Tax Asset 18,280 17,032 Total Non-Current Assets 2,143,456 2,153,128 Current Assets 214,902 235,197 Cash and Cash Equivalents 785,045 538,759 Total Assets 1,024,982 796,661 Total Assets 1,024,982 796,661 Total Assets 3,168,438 2,949,789 Current Liabilities (89,570) (55,986) Loans and Borrowings - - Trade and Other Payables (403,359) (382,641) Current Liabilities (89,570) (55,986) Loans and Borrowings - - Total Current Liabilities (492,929) (438,627) Non-Current Liabilities (121,398) (122,813) Total Non-current Liabilities - - Loans and Borrowings - - Provisions (121,398) (122,813) Total Current Liabilities (614,327) (561,440) Net Assets	ASSETS AND LIABILITIES		
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Inventories 25,035 22,705 Trade and Other Receivables 214,902 235,197 Cash and Cash Equivalents 785,045 538,759 Total Current Assets 1,024,982 796,661 Total Assets 3,168,438 2,949,789 Current Liabilities - - Loans and Borrowings - - Trade and Other Payables (403,359) (382,641) Current Tax Liabilities (89,570) (55,986) Total Current Liabilities (492,929) (438,627) Non-Current Liabilities (121,398) (122,813) Total Non-current Liabilities (121,398) (122,813) Total Liabilities (614,327) (561,440) Net Assets 2,554,111 2,388,349 Equity 190,000 190,000 Share Capital 190,000 190,000 Treasury Shares (2,628) (3,527) Retained Earnings 2,366,739 2,201,876	Total Non-Current Assets	2,143,456	2,153,128
Trade and Other Receivables 214,902 235,197 Cash and Cash Equivalents 785,045 538,759 Total Current Assets 1,024,982 796,661 Total Assets 3,168,438 2,949,789 Current Liabilities - - Loans and Borrowings - - Trade and Other Payables (403,359) (382,641) Current Tax Liabilities (89,570) (55,986) Total Current Liabilities (492,929) (438,627) Non-Current Liabilities (121,398) (122,813) Total Non-current Liabilities (121,398) (122,813) Total Liabilities (614,327) (561,440) Net Assets 2,554,111 2,388,349 Equity 190,000 190,000 Share Capital 190,000 190,000 Treasury Shares (2,628) (3,527) Retained Earnings 2,366,739 2,201,876	Current Assets		
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Net Assets 2,554,111 2,388,349 Equity	Total Non-current Liabilities	(121,398)	(122,813)
EquityShare Capital190,000Treasury Shares(2,628)Retained Earnings2,366,7392,201,876	Total Liabilities	(614,327)	(561,440)
EquityShare Capital190,000Treasury Shares(2,628)Retained Earnings2,366,7392,201,876			
Share Capital 190,000 190,000 Treasury Shares (2,628) (3,527) Retained Earnings 2,366,739 2,201,876	Net Assets	2,554,111	2,388,349
Share Capital 190,000 190,000 Treasury Shares (2,628) (3,527) Retained Earnings 2,366,739 2,201,876	Equity		
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Retained Earnings 2,366,739 2,201,876	-	,	,
	Retained Earnings		. ,
	Total Equity	2,554,111	2,388,349

3.2 Income Statement

FOR THE QUARTER ENDED	31-Dec-13 MVR "000"	30-Sep-13 MVR "000"
Revenue	532,676	528,986
Operating Costs	(245,316)	(235,021)
Depreciation and Amortization	(86,016)	(89,131)
Results from Operating Activities	201,344	204,834
Net Financing Income / (Expense)	(4,145)	392
Profit Before Taxation	197,199	205,226
Income Tax Expense	(32,336)	(24,056)
Net Profit / (Loss)	164,863	181,170
Basic Earnings Per Share (in MVR)	2.17	2.39
Basic Earnings Per Share (Annualized in MVR)	8.68	9.56

3.3 Cash Flow Statement

FOR THE QUARTER ENDED	31-Dec-13 MVR 000"	30-Sep-13 MVR "000"
Net Cash Inflow from Operating Activities	304,135	119,305
Net Cash Outflow from Investing Activities	(49,524)	(68,417)
Net Cash Outflow from Financing Activities	(8,325)	(381,657)
Net Increase/(Decrease) in Cash and Cash Equivalents	246,286	(330,768)
Cash and Cash Equivalents at beginning of the Period	538,759	869,527
Cash and Cash Equivalents at end of the Period	785,045	538,759

Afridal

Avnish Jindal Chief Financial Officer

Josef

Ismail Waheed CEO & Managing Director

4 Market highlights for Company's share (October – December 2013)

Highest Traded Price	MVR 80.00
Lowest Traded Price	MVR 60.00
Weighted Average Traded Price	MVR 75.53
Market Capitalization as at Quarter End	MVR 4.56 billion
Dividend Yield	NA
Annualised Price Earnings Ratio as at Quarter End	MVR 6.91

5 Legal and Regulatory Compliance

The Company has been in compliance with the *Dhiraagu Corporate Governance Code* during the quarter. Highlights include ensuring regular, timely and effective disclosures as required by the *Code*. The Company's *Corporate Governance Code* can be viewed in the investor relations section of the Dhiraagu website: http://www.dhiraagu.com.mv/investor/.

6 Reporting Compliance

This Report has been prepared taking into account the CMDA circular on Quarterly Reporting Requirements for Listed Companies.